# Cost Minimization

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- Typically, we model firms as profit maximizers
- Firm profits, denoted by  $\pi$ , are given by:

$$\pi = pq - c(q)$$

- *p* is the price of the good
  - Firm gets *p* per unit of *q*
- c(q) is the firm's cost function
  - Specifies how much it costs to produce q units of the good
- Before talking about profit maximization, we'll talk a bit about this cost function

- Resources (here K and L) cost money, so it is in the firm's interest to optimize their resource usage in such a way that minimizes costs
- In general, firms' total expenses c are given by:

c = wL + rK

- The above equation defines the *isocost* line
- w is the cost of each unit of labor (i.e. the wage rate)
- r is the cost of each unit of capital
- The goal is to find the optimal combination of *L* and *K* such that firms are incur the lowest cost possible when producing *q*



- The isocost line contains all (L, K) combinations which cost c in total
- Mechanically, they work the same as budget lines

$$c = wL + rK$$

• To derive the slope of the isocost line, first solve for K:

$$K = \frac{c}{r} - \frac{w}{r}L$$

• Then, differentiate with respect to L:

$$slope(isocost) = \frac{\partial K}{\partial L} = -\frac{w}{r} = -MRT$$

• The price ratio  $\frac{w}{r}$  is again referred to as the marginal rate of transformation or MRT

## Intercepts of the Isocost Line

- The *L* intercept is given by  $\frac{c}{w}$
- Notice that as:
  - w increases, L intercept decreases
  - c increases, L intercept increases
  - r increases, L intercept is unchanged
- The K intercept is given by  $\frac{c}{r}$
- Notice that as:
  - r increases, K intercept decreases
  - c increases, K intercept increases
  - w increases, K intercept is unchanged

## Isocost Lines - Comparative Statics



- If w increases, all else equal, the BL rotates inwards
- If w decreases, all else equal, the BL rotates outwards
- No change in K intercept

## Isocost Lines - Comparative Statics



• If r increases, all else equal, the isocost rotates inwards

- If r decreases, all else equal, the isocost rotates outwards
- No change in *L* intercept

## Isocost Lines - Comparative Statics



- If c increases, all else equal, the isocost shifts outwards
- If c decreases, all else equal, the isocost shifts inwards
- No change in slope

- How are cost functions and isocost lines related?
- Total costs are always given by:

$$c = wL + rK$$

• The cost function c(q) gives the cost of producing q units given that the firm behaves optimally:

$$c(q) = wL^*(q) + rK^*(q)$$

- L\*(q) and K\*(q) are the optimal quantities of L and K given that firm produces q
  - Input demand functions

$$c(q) = wL^*(q) + rK^*(q)$$

- Isocost line evaluated at the optimal (L\*, K\*) gives the cost function
  Very similar to the indirect utility function
- Behaves optimally → chooses the (L\*, K\*) combination which makes costs as low as possible
- How do we find  $(L^*, K^*)$ ? This will be the focus of this chapter
- The approach we'll use will be very similar to what we did in the utility maximization
  - There is an important difference in approach that I'll point out
  - However, we'll see that both approaches are equivalent

- Let's begin by setting up a standard cost minimization problem
- Firm costs are again given by:

$$c = wL + rK$$

• Let's say they have a production quota, so need to produce at least *q* units:

$$q \leq f(L, K)$$

• The objective is to minimize c subject to the production quota

- One way to solve this problem is by using the Lagrangian approach
- The part we are optimizing is total costs, and our constraint is the production quota
- The Lagrangian in this case is:

$$\mathscr{L} = wL + rK + \lambda(q - f(L, K))$$

 Looks almost like the reverse of what we saw in the utility maximization chapter

$$\mathscr{L} = wL + rK + \lambda(q - f(L, K))$$

• Taking first order conditions:

$$\frac{\partial \mathscr{L}}{\partial L} = 0 \iff w - \lambda M P_L = 0$$
$$\frac{\partial \mathscr{L}}{\partial K} = 0 \iff r - \lambda M P_K = 0$$
$$\frac{\partial \mathscr{L}}{\partial \lambda} = 0 \iff q - f(L, K) = 0$$

 Like before, we want to eliminate λ by dividing the first condition by the second (after moving the λ terms to the RHS) • Simplifying the system yields:

$$\frac{MP_L}{MP_K} = \frac{w}{r}$$
$$q = f(L, K)$$

- The first condition states that at the optimal (*L*\*, *K*\*), *MRTS* = *MRT*
- At the optimal production bundle, slope of the isoquant equals slope of the isocost line
  - $(L^*, K^*)$  is the tangency point between the two curves
- The second simply spits back the production function

# **Tangency Condition**



• Given convex isoquants, cost-minimizing production plan (*L*\*, *K*\*) lies at the isoquant/isocost tangency point

 If we want a more intuitive interpretation of the optimality condition, we can rearrange it slightly:

$$\frac{MP_L}{w} = \frac{MP_K}{r}$$

• LHS is the bang per buck for L

- i.e. How much additional quantity per dollar spent on L?
- RHS is the bang per buck for K
  - i.e. How much additional quantity per dollar spent on K?
- At the optimum, the two BPBs are equal
  - Otherwise, we could swap some L for K (or vice versa) and reduce costs

 In summary: the optimal production bundle can be derived using the two conditions:

$$MRTS = MRT$$
  
 $q = f(L, K)$ 

- 2 equations, 2 unknowns  $\rightarrow$  solve for (L, K)
- Important note: the previous statement is true as long as isoquants are convex
  - If isoquants are not convex, we need to look out for corner solutions
- Let's work through an example

$$q = L^{1/2} K^{1/2}$$

- Suppose we're given the production function above and:
  w = 20, r = 5, q = 100
- This production function is Cobb-Douglas, so we know it has convex isoquants
- Setting MRTS = MRT:

$$\frac{MP_L}{MP_K} = \frac{w}{r}$$
$$\frac{\frac{1}{2}L^{-1/2}K^{1/2}}{\frac{1}{2}L^{1/2}K^{-1/2}} = \frac{20}{5}$$
$$\frac{K}{L} = 4$$
$$K = 4L$$

$$K = 4L$$

• Plug the above condition into the production function:

$$q = L^{1/2} K^{1/2}$$
  

$$100 = L^{1/2} (4L)^{1/2}$$
  

$$100 = 2L$$
  

$$L^* = 50$$

• If  $L^* = 50$ , then  $K^* = 200$  by the first condition on the slide

• Optimal bundle is thus  $(L^*, K^*) = (50, 200)$ 

$$q = L^{1/2} K^{1/2}$$

- Given the production function above, along with prices (w, r) = (20, 5) and the production quota q = 100, we found the optimal bundle is (L\*, K\*) = (50, 400)
- If the firm needs to produce q = 100, the cheapest way to do so is by using  $L^* = 50$  and  $K^* = 200$
- How much does this actually cost?

$$c = wL + rK$$

- To compute total costs, we just plug (L\*, K\*) along with their prices into the isocost line
- Doing so yields:

$$c = 20(50) + 5(200) = 1000 + 1000 = 2000$$

• If the firm needs to produce q = 100, the cheapest possible production plan costs c = 2000

- Let me quickly digress, and ask: how is what we just did similar/different do what we did with utility maximization?
- Recall the generic utility maximization problem:

$$\max_{x,y} u(x,y) \text{ subject to :}$$
$$I \ge p_x x + p_y y$$

• We maximize utility subject to not spending more than we have



$$\max_{x,y} u(x,y) \text{ subject to :} \\ l \ge p_x x + p_y y$$

- Take budget as given, maximize utility
- If we solve the problem above, what we obtain is the indirect utility function:

$$v(I, p_x, p_y) = \max_{x, y} u(x, y)$$

 v(1, p<sub>x</sub>, p<sub>y</sub>) tells us how much utility we can obtain given income and prices Duality

#### • An equivalent way to formulate the previous problem is:

$$\min_{x,y} p_x x + p_y y \text{ subject to :}$$
$$\bar{u} \le u(x,y)$$

- Alternatively, we could minimize expenditures subject to attain some target level of utility  $\bar{u}$
- Take utility as given, minimize expenditures
- This formulation and the previous one are equivalent
  - This minimization problem is the *dual* of the previous maximization problem



$$\min_{x,y} p_x x + p_y y \text{ subject to :}$$
  
$$\bar{u} \le u(x,y)$$

• If we solve the problem above, we obtain what's called the *expenditure function*:

$$e(\bar{u}, p_x, p_y) = \min_{x,y} p_x x + p_y y = p_x x^* + p_y y^*$$

- The expenditure function tells us: given prices, how much will it cost to obtain utility *ū*?
- Sort of the reverse of the formulation we're familiar with

- The second formulation is exactly what we're doing when it comes to cost minimization
- We minimize costs subject to meeting some production quota
- More formally:

$$\min_{L,K} wL + rK \text{ subject to :}$$
$$q \leq f(L,K)$$

• What we'll obtain is the cost function:

$$c(q, w, r) = \min_{L,K} wL + rK = wL^* + rK^*$$

# Special Production Functions

- So far, we've focused on cost minimization in the case of convex isoquants
- In this case, we use the following two conditions to solve for L\* and K\*:

$$MRTS = MRT$$
  
 $q = f(L, K)$ 

- Let's talk about two special cases where the approach above doesn't work:
  - Perfect substitutes
  - Perfect complements (i.e. fixed proportion)

$$q = aL + bK$$

- Perfect substitute production functions are linear in both L and K
- As a result, isoquants will also be linear (not strictly convex)
- Since the isoquants are not strictly convex, we know we'll have a corner solution
- Given that the firm must produce *q* units, there are two possible corner solutions:
  - Only labor:  $(L^*, K^*) = (\frac{q}{a}, 0)$
  - Only capital:  $(L^*, K^*) = (0, \frac{q}{b})$

- How do we determine which of the two corners is optimal?
- The optimal solution is the one which yields lower costs
- One way to determine which bundle is cheaper is by comparing bang per bucks:

$$\frac{MP_L}{w}$$
 vs  $\frac{MP_K}{r}$ 

• Let's go through an example

# Perfect Substitutes (Example)

$$q = 2L + K$$

Suppose we're given the production function above, along with:
w = 10, r = 2, q = 100

- Perfect substitutes  $\rightarrow$  corner solution
- To pick between the two corners, compare bang per bucks:

$$\frac{MP_L}{w} \quad \text{vs} \quad \frac{MP_K}{r}$$
$$\frac{2}{10} < \frac{1}{2}$$

Optimal here to use only capital

$$q = 2L + K$$

- How much capital do we need to use?
- In this example, we needed q = 100. Plug this into the production function, set L = 0, and solve for K:

$$K^{*} = 100$$

• The optimal production bundle is thus  $(L^*, K^*) = (0, 100)$ 

# Perfect Complements

$$q = \min\{\frac{L}{a}, \frac{K}{b}\}$$

- Perfect complements production functions are not differentiable, so we'll need an alternative way to derive optimal production bundles
- As we saw in consumer theory, we know that at the optimum, the two things in the min will be equal
- We'll use this insight to derive optimal production bundles given a perfect complements production function
- Let's go through an example

## Perfect Complements

$$q = \min\{\frac{L}{2}, \frac{K}{4}\}$$

Suppose we're given the production function above, along with:
w = 10, r = 2, q = 100

• Set equal the things in the min:

$$\frac{L}{2} = \frac{K}{4}$$

• Since 
$$q = \min\{\frac{L}{2}, \frac{K}{4}\}$$
, if  $\frac{L}{2} = \frac{K}{4}$ , then  $q = \frac{L}{2}$  and  $q = \frac{K}{4}$ 

• Since  $q = \frac{L}{2}$  and  $q = \frac{K}{4}$ , use the fact that q = 100 to solve for  $L^*$  and  $K^*$ :

$$L^* = 200$$
  
 $K^* = 400$ 

• The optimal production bundle is thus  $(L^*, K^*) = (200, 400)$ 

# Summary

- To derive optimal production bundles:
  - Set *MRTS* = *MRT*
  - Use tangency condition & q = f(L, K) to derive  $(L^*, K^*)$
- Given a level of production q, (L\*, K\*) generates the lowest possible cost of producing q
- The cost minimization setup is the "fraternal twin" of the utility maximization setup
  - Look different, but deep down are the same
- Only anticipate the following production functions moving forward:
  - Those with convex isoquants
  - Perfect substitutes
  - Perfect complements

• Convex Isoquants: 
$$q(L, K) = \sqrt{L} + \sqrt{K}$$
  
•  $q = 30, w = 1, r = 2$